

**ANCILLARY ACTIVITIES OPERATING BUDGETS
FOR FISCAL YEAR 2010**

A Recommendation

1. **Division and Department:** President, Academic Affairs, Finance and Administration, Student Affairs.

2. **Introduction:** Proposed budgets for the following ancillary activities are presented for approval for FY2010:

Campus Recreation (CR)
Graham Health Center (GHC)
Intercollegiate Athletics (IA)

Lowry Early Childhood Center (LECC)

Meadow Brook Music Festival (MBMF)
Oakland Center (OC)
University Housing (UH)

The ancillary activities presented here represent a broad range of operations connected with and in support of the educational mission of Oakland University. A summary of the proposed budgets is attached as Appendix I. Further detail identifying internal revenue, General Fund support and administrative overhead for each ancillary unit can be found in Appendix II.

Each ancillary budget is presented in a similar format, using common terminology and revenue, expense and transfer categories. The "all funds" budget model has been used to construct the presentation of these budgets. The all funds model is intended to provide a comprehensive picture of the financial activities of each unit. This format depicts operating and capital transactions in the General Fund, Auxiliary Fund, Designated Fund, Expendable Restricted Fund and Plant Fund. Gifts are included, but the fund balances in permanent endowments are not included as there is no discretion with regard to their use. Distributions from endowments are income in the Expendable Restricted Funds and are included.

3. **Previous Board Action:** The Board approved the FY2009 Ancillary Budgets on April 15, 2008.

4. **Budget Implications:** See individual ancillary program descriptions for budget implications.

5. **Educational Implications:** See individual ancillary program descriptions for educational implications.

6. **Personnel Implications:** See individual ancillary program budget assumptions for personnel implications.

7. **University Reviews/Approvals:** The Ancillary Activities Operating Budgets were prepared by the ancillary units, reviewed by the Financial Performance Review Committee, Budget and Financial Planning Office, Senior Vice President for Academic Affairs and Provost, Vice President for Finance and Administration, Vice President for Student Affairs and Enrollment Management and President.

8. **Recommendation:**

RESOLVED, that the Board of Trustees approves the FY2010 budgets for Campus Recreation, Graham Health Center, Intercollegiate Athletics, Lowry Early Childhood Center, Meadow Brook Music Festival, Oakland Center and University Housing with expenditures and transfers not to

Ancillary Activities Operating Budgets for Fiscal Year 2010
Oakland University
Board of Trustees Formal Session
April 1, 2009
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exceed the expense total for each unit summarized on Appendix I, except as next set forth; and, be it further

RESOLVED, that all expenditures and transfers beyond the approved expense total must have the prior approval of the President or his designee and these amounts will be reported on a periodic basis to the Board of Trustees.

9. Attachments:

- Appendix I - Ancillary Operations Proposed Budgets FY2010, Summary
- Appendix II - Ancillary Operations Payment to / (Support From) General Fund FY2010, Summary
- Appendix III - Description of Programs and Proposed Budgets, FY2010

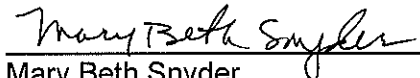
Submitted to the President
on 3/26, 2009 by



Virinder K. Moudgil
Senior Vice President for Academic Affairs and Provost

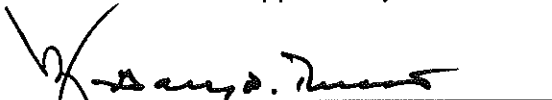


John W. Beaghan
Vice President for Finance and Administration
and Treasurer to the Board of Trustees



Mary Beth Snyder
Vice President for Student Affairs and Enrollment Management

Recommended on 3/26, 2009
to the Board for approval by



Gary D. Russi
President

**Oakland University
Ancillary Operations
Proposed Budgets
FY 2010
Summary**

	<u>FY 2009 Budget</u>	<u>FY 2009 Est. Actual</u>	<u>FY 2010 Budget (Proposed)</u>
Campus Recreation:			
Revenue	\$ 4,173,650	4,093,613	\$ 4,119,037
Expense	4,219,432	4,154,276	4,234,625
Net	<u>\$ (45,782)</u>	<u>\$ (60,663)</u>	<u>\$ (115,588)</u>
Graham Health Center:			
Revenue	\$ 621,100	586,100	\$ 598,561
Expense	620,903	571,686	587,291
Net	<u>\$ 197</u>	<u>\$ 14,414</u>	<u>\$ 11,270</u>
Intercollegiate Athletics:			
Revenue	\$ 2,120,361	2,111,381	\$ 2,297,144
Expense	2,113,028	2,174,457	2,281,310
Net	<u>\$ 7,333</u>	<u>\$ (63,076)</u>	<u>\$ 15,834</u>
Lowry Early Childhood Center:			
Revenue	\$ 845,093	840,408	\$ 844,871
Expense	860,045	855,211	854,410
Net	<u>\$ (14,952)</u>	<u>\$ (14,803)</u>	<u>\$ (9,539)</u>
Meadow Brook Music Festival:			
Revenue	\$ 144,500	141,000	\$ 141,000
Expense	23,200	13,921	14,290
Net	<u>\$ 121,300</u>	<u>\$ 127,079</u>	<u>\$ 126,710</u>
Oakland Center:			
Revenue	\$ 2,401,421	2,470,610	\$ 2,470,522
Expense	2,400,076	2,360,417	2,545,298
Net	<u>\$ 1,345</u>	<u>\$ 110,193</u>	<u>\$ (74,776)</u>
University Housing:			
Revenue	\$ 10,813,610	12,068,684	\$ 12,485,569
Expense	10,779,745	11,993,093	12,403,986
Net	<u>\$ 33,865</u>	<u>\$ 75,591</u>	<u>\$ 81,583</u>
Totals:			
Revenue	\$ 21,119,735	\$ 22,311,796	\$ 22,956,704
Expense (non capital)	20,407,848	21,170,887	21,233,910
Subtotal Net Revenue	<u>\$ 711,887</u>	<u>\$ 1,140,909</u>	<u>\$ 1,722,794</u>
Capital Items	608,581	952,174	1,687,300
Net Revenue	<u>\$ 103,306</u>	<u>\$ 188,735</u>	<u>\$ 35,494</u>

Oakland University
Ancillary Operations
Payment To/(Support From) General Fund
FY 2010
Summary

	<u>FY 2009 Budget</u>	<u>FY 2009 Est. Actual</u>	<u>FY 2010 Budget</u>
Campus Recreation:			
Internal Revenue	\$ -	\$ -	\$ -
General Fund Support	-	-	-
Overhead	21,723	21,723	26,285
Total Payment/(Support)	<u>\$ 21,723</u>	<u>\$ 21,723</u>	<u>\$ 26,285</u>
Graham Health Center:			
Internal Revenue	\$ -	\$ -	\$ -
General Fund Support	-	-	-
Overhead	19,893	19,893	17,787
Total Payment/(Support)	<u>\$ 19,893</u>	<u>\$ 19,893</u>	<u>\$ 17,787</u>
Intercollegiate Athletics:			
Internal Revenue	\$ -	\$ -	\$ -
General Fund Support	(3,045,224)	(3,168,068)	(3,388,416)
Overhead	-	-	-
Total Payment/(Support)	<u>\$ (3,045,224)</u>	<u>\$ (3,168,068)</u>	<u>\$ (3,388,416)</u>
Lowry Early Childhood Center:			
Internal Revenue	\$ -	\$ -	\$ -
General Fund Support	(26,000)	(19,380)	(19,500)
Overhead	-	-	-
Total Payment/(Support)	<u>\$ (26,000)</u>	<u>\$ (19,380)</u>	<u>\$ (19,500)</u>
Meadow Brook Music Festival:			
Internal Revenue	\$ -	\$ -	\$ -
General Fund Support	-	-	-
Overhead	-	-	-
Total Payment/(Support)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Oakland Center:			
Internal Revenue	\$ (150,092)	\$ (150,092)	\$ (150,092)
General Fund Support	-	-	-
Overhead	33,167	33,167	1,695
Total Payment/(Support)	<u>\$ (116,925)</u>	<u>\$ (116,925)</u>	<u>\$ (148,397)</u>
University Housing:			
Internal Revenue	\$ (106,057)	\$ (106,057)	\$ (106,057)
General Fund Support	-	-	-
Overhead	324,146	324,146	315,421
Total Payment/(Support)	<u>\$ 218,089</u>	<u>\$ 218,089</u>	<u>\$ 209,364</u>
Totals:			
Internal Revenue	\$ (256,149)	\$ (256,149)	\$ (256,149)
General Fund Support	(3,071,224)	(3,187,448)	(3,407,916)
Overhead	398,929	398,929	361,188
Total Payment/(Support)	<u>\$ (2,928,444)</u>	<u>\$ (3,044,668)</u>	<u>\$ (3,302,877)</u>

Department of Campus Recreation

Description of Program

The Department of Campus Recreation is responsible for the management of recreational sports, the Oakland University Recreation Center and Upper Pioneer Field. Our mission is to enhance the quality of life within the Oakland University community through programs that support healthy lifestyle choices. Our core elements are recreation, wellness and student enrichment.

In September 2008, the Department celebrated its ten-year anniversary with several events around the theme "Ten Years Healthier". Additional program highlights from the current fiscal year include:

- Ninety-one percent growth in Winter 2009 Intramural Sports from 34 to 65 teams in basketball and volleyball.
- Sponsor of the 8th annual Rec Fest with 1,000 participants and 4th annual Bowling Party with 250 students.
- Third year of employee wellness program, Shape Up OU, saw a 13% increase in faculty participation.
- Liaison with the Inaugural Brooksie Way Half Marathon that brought over 4,000 runners and spectators to campus.
- Employment of nearly 150 students during the year.

Key Performance Indicators

	<u>2006-2007</u>	<u>2007-2008</u>	<u>Projected 2008-2009</u>
Building entries	257,647	262,189	260,000
Days of operation	344	346	346
Non-student members	1,387	1,474	1,100
Paid guest visits	8,552	6,576	5,500

FY09 Explanation of Major Changes

- Operating income shortfall due to decrease in non-student memberships and requested services such as personal training. We attribute this change in pattern primarily to the economic down turn and shifting of priorities in discretionary spending.
- Utility expense reduced due to operational efficiencies and re-commissioning of HVAC system.

FY10 Budget Assumptions

- Student Tuition Allocation increase due to anticipated 1% enrollment growth
- Operating revenue decrease due to continuing decrease in non-student memberships and services.
- Proposed major capital expense includes Phase III of carpet replacement, replacement of cardio/strength equipment and locker room refurbishing.

Oakland University
Department of Campus Recreation
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 684,000	\$ 649,000	\$ 640,000
Retail Sales	-	-	-
Student Tuition Allocation	3,468,450	3,439,313	3,473,737
Gifts and Grants	1,200	300	300
Investment Income	20,000	5,000	5,000
Total Revenue	<u>\$ 4,173,650</u>	<u>\$ 4,093,613</u>	<u>\$ 4,119,037</u>
EXPENDITURES:			
Compensation	\$ 1,376,983	\$ 1,376,983	\$ 1,380,711
Supplies and Services	364,622	381,000	382,000
Repairs and Maintenance	175,603	185,603	182,185
Cost of Retail Sales	-	-	-
Equipment	20,000	20,000	25,000
Insurance	27,968	27,968	26,720
Utilities	679,558	571,000	575,000
University Overhead	21,723	21,723	26,285
Total Expenditures	<u>\$ 2,666,457</u>	<u>\$ 2,584,277</u>	<u>\$ 2,597,901</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ -	\$ -	\$ -
Debt Service	1,509,394	1,509,394	1,506,724
Other Transfers	(5,000)	(976)	-
Total Transfers	<u>\$ 1,504,394</u>	<u>\$ 1,508,418</u>	<u>\$ 1,506,724</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 2,799</u>	<u>\$ 918</u>	<u>\$ 14,412</u>
Major Capital Expenditures	\$ 48,581	\$ 61,581	\$ 130,000
Net Revenue	<u>\$ (45,782)</u>	<u>\$ (60,663)</u>	<u>\$ (115,588)</u>
FUND BALANCES JULY 1	\$ 1,046,332	\$ 1,046,332	\$ 985,669
FUND BALANCES JUNE 30	<u>\$ 1,000,550</u>	<u>\$ 985,669</u>	<u>\$ 870,081</u>

Oakland University
Department of Campus Recreation
Proposed Major Capital Expenditures
FY 2010

<u>Item Description</u>	<u>Estimated Cost</u>
Replacement of Cardio and Strength Equipment	\$ 50,000
Locker Room (M & W) Repair and Refurbish	50,000
Phase III Carpet Replacement	30,000
FY 2010 Total	<u><u>\$ 130,000</u></u>

Graham Health Center

Description of Program

The Graham Health Center provides acute care for Oakland University students and staff members. The primary users of the center are residence hall students, participants in the student health insurance program and female students who utilize the center for their women's health care issues.

The model of service delivery at the Graham Health Center is a nurse practitioner/physician assistant model utilizing a consultative relationship with two area physicians. One physician is on site four hours each week and available by phone for consultation during the remainder of the hours that the health center is open. The physicians also provide delegated prescriptive authority to the nurse practitioners/physician assistants. In addition, a consulting psychiatrist is on site six hours per month to conduct student psychiatric evaluations and/or medication reviews.

Key Performance Indicators

	<u>FY2007</u>	<u>FY2008</u>	<u>Projected FY2009</u>
Patient Visits	3,899	3,494	3,992
Participants in Student Health Insurance Program	305	343	293

Budget Assumptions

1. Operating Revenue is estimated to increase by 3% over FY09 estimated actual. This increase is based on the anticipated ability to accept Medicaid Insurance by July, 2009.
2. Student Tuition Allocation is increased by 1%.
3. Medical Assistant staffing is reduced by .25FTE.
4. Supplies and Services increase due to additional funds for a graduate student to provide health education programs to the university community.

Oakland University
Graham Health Center
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$204,000	\$180,000	\$185,400
Retail Sales	86,000	75,000	78,750
Student Tuition Allocation	331,100	331,100	334,411
Gifts and Grants	-	-	-
Investment Income	-	-	-
Total Revenue	<u>\$ 621,100</u>	<u>\$ 586,100</u>	<u>\$ 598,561</u>
EXPENDITURES:			
Compensation	\$ 366,720	\$ 347,803	\$ 348,822
Supplies and Services	138,000	119,000	131,950
Repairs and Maintenance	11,072	11,072	11,404
Cost of Retail Sales	75,500	60,000	63,000
Equipment	-	4,200	4,200
Insurance	11,718	11,718	12,128
Utilities	5,500	5,500	5,500
University Overhead	19,893	19,893	17,787
Total Expenditures	<u>\$ 628,403</u>	<u>\$ 579,186</u>	<u>\$ 594,791</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ -	\$ -	\$ -
Debt Service	-	-	-
Other Transfers	(7,500)	(7,500)	(7,500)
Total Transfers	<u>\$ (7,500)</u>	<u>\$ (7,500)</u>	<u>\$ (7,500)</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 197</u>	<u>\$ 14,414</u>	<u>\$ 11,270</u>
Major Capital Expenditures	\$ -	\$ -	\$ -
Net Revenue	<u>\$ 197</u>	<u>\$ 14,414</u>	<u>\$ 11,270</u>
FUND BALANCES JULY 1	<u>\$ 51,398</u>	<u>\$ 51,398</u>	<u>\$ 65,812</u>
FUND BALANCES JUNE 30	<u>\$ 51,595</u>	<u>\$ 65,812</u>	<u>\$ 77,082</u>

Department of Intercollegiate Athletics

Description of Program

The Oakland University (OU) Department of Intercollegiate Athletics has been fully participating in Division I athletics since 1999-2000. In the first ten years the Golden Grizzlies have won 20 regular-season conference championships, 37 conference tournament titles and have had 25 NCAA tournament appearances.

Oakland University is a member of The Summit League. The Summit League is comprised of 10 schools – Centenary, Indiana University Purdue University – Fort Wayne, Indiana University Purdue University - Indianapolis, University of Missouri – Kansas City, North Dakota State, Oral Roberts, South Dakota State, Southern Utah and Western Illinois.

OU has 18 varsity sports - baseball, men's basketball, women's basketball, men's cross country, women's cross country, men's golf, women's golf, men's soccer, women's soccer, softball, men's swimming & diving, women's swimming & diving, women's tennis, men's indoor & outdoor track, women's indoor & outdoor track and volleyball.

The Golden Grizzlies play their court sports (volleyball and men's and women's basketball) at the Athletics Center (O'Rena) which has a capacity of 4,005, with baseball, softball and soccer games played at the OU Athletic Fields. OU swimming and diving competes in the OU Aquatics Center, which has a capacity of 1,000, and OU's Katke-Cousins golf course is the home course for the men's and women's golf teams.

<u>Key Performance Indicators</u>	<u>FY2007</u>	<u>FY2008</u>	<u>FY2009</u>
RPI Tier 1 Athletic Teams			
Men's Basketball	120	165	122
Women's Basketball	138	142	65
Men's Soccer	156	71	30
Women's Soccer	187	101	199
Men's Swimming/Diving	35#	27#	4*
Women's Swimming/Diving	40*	11*	7*

* Mid-Major Ranking

National Championship Finish/Ranking

RPI (Ratings Percentage Index) is a rating system utilizing three factors: Division I winning percentage; schedule strength; and opponents' schedule strength.

Number of Student Athletes	377	385	366
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Department of Intercollegiate Athletics

<u>Key Performance Indicators</u> (continued)	<u>FY2007</u>	<u>FY2008</u>	<u>FY2009</u>
Graduation Rates-All Students/Student Athletes	45% / 64%	44% / 70%	44% / 71%

Freshman-Cohort 1999/2000,2000/2001 & 2001/2002 Graduation Rates: These are the most recent graduating classes for which the required six years of information is available. "All Students" represents all undergraduate students who were enrolled in a full-time program of studies for a degree. "Student Athletes" represents those student athletes who received athletics aid from the university for any period of time during their entering year.

FY09 Explanation of Changes

Increases in compensation due to market adjustments in accordance with the department's Summit Plan.

Transfers include \$70,000 from gifts to fund Athletic Endowed Scholarship Fund.

Budget Assumptions

The Oakland University Department of Intercollegiate Athletics' budget reflects the revenues and expenditures of its continuing participation in Division I athletics. Budget assumptions for Fiscal Year 2010 are as follows:

1. Increases in operating revenues over the 2009 budget are expected due to increased revenues from the NCAA and Team Guarantees.
2. Tuition support allocation adjusted to reflect the increase in intercollegiate sports and the number of student-athletes.
3. Included in the compensation line item is the addition of a position within the student-athlete services area and market adjustments in accordance with the department's Summit Plan.
4. Supplies and services adjustments reflect increased travel expenses associated with the addition of new institutions within The Summit League.
5. General Fund budget support increases are due to projected adjustments for fringe benefits.

Oakland University
Department of Intercollegiate Athletics
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 1,237,211	\$ 1,237,211	\$ 1,317,462
Retail Sales	-	13,020	15,000
Student Tuition Allocation	553,150	553,150	633,682
Gifts and Grants	300,000	300,000	325,000
Investment Income	30,000	8,000	6,000
Total Revenue	<u>\$ 2,120,361</u>	<u>\$ 2,111,381</u>	<u>\$ 2,297,144</u>
EXPENDITURES:			
Compensation	\$ 3,037,311	\$ 3,140,949	\$ 3,434,989
Supplies and Services	2,019,526	2,019,526	2,152,291
Repairs and Maintenance	-	-	-
Cost of Retail Sales	-	8,250	10,000
Equipment	-	-	-
Insurance	60,133	62,518	72,446
Utilities	-	-	-
University Overhead	-	-	-
Total Expenditures	<u>\$ 5,116,970</u>	<u>\$ 5,231,243</u>	<u>\$ 5,669,726</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ (3,045,224)	\$ (3,168,068)	\$ (3,388,416)
Debt Service	41,282	41,282	-
Other Transfers	-	70,000	-
Total Transfers	<u>\$ (3,003,942)</u>	<u>\$ (3,056,786)</u>	<u>\$ (3,388,416)</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 7,333</u>	<u>\$ (63,076)</u>	<u>\$ 15,834</u>
Major Capital Expenditures	\$ -	\$ -	\$ -
Net Revenue	<u>\$ 7,333</u>	<u>\$ (63,076)</u>	<u>\$ 15,834</u>
FUND BALANCES JULY 1	<u>\$ 1,800,839</u>	<u>\$ 1,800,839</u>	<u>\$ 1,737,763</u>
FUND BALANCES JUNE 30	<u>\$ 1,808,172</u>	<u>\$ 1,737,763</u>	<u>\$ 1,753,597</u>

Lowry Center for Early Childhood Education

(Child Development Lab)

Description of Program

The Lowry Center for Early Childhood Education is a model center, which exhibits best practice in the field of early childhood education and development. Its main purpose is to provide a laboratory setting for the study of human, family, and child development. The aim of Lowry is to be a Child Development Lab and Educational Center of the highest quality.

The mission of the Lowry Center is to provide a model center for early childhood education and human development for the broad University community and its constituency groups. Lowry provides an ideal setting for the professional development of pre-service and in-service educators in the field of Early Childhood Education. The educational goals of the center are congruent with the goals of the School of Education and Human Services and the mission of Oakland University. The Lowry Center serves multiple target groups by supplying high quality education experiences for young children in the community and an excellent field experience and observation site for Oakland University students.

The Lowry Early Childhood Education Center offers an exemplary program for young children 18 months through 5 years of age extended to 6 years in the summer program. The vision of the center is to cultivate and maintain an environment where students, faculty, staff and parents collaborate regarding the essential elements necessary for optimal learning in young children. Teacher education, research and service are in the forefront of goal setting throughout the center. Child development, early learning and best practice in the field of early childhood education are cornerstones of the program's foundation.

The curriculum is based on sound child development theory and practice, incorporating a variety of approaches and techniques. The daily routine structure is based on the High/Scope Curriculum model and consists of planning time, work time, and recall time. Project-based learning allows children the opportunity to challenge their minds by exploring various topics and questions. As children are involved in project experiences, they become familiar with, and competent in, the process of planning, exploring, and expanding their interests. The program strives to provide an environment which develops strong self-esteem, provokes curiosity, and increases the desire to learn.

The Lowry Center is utilized for selected graduate Early Childhood Education courses, thus providing immediate and direct opportunities for observation and interaction with young children. Undergraduate classes in the School of Education make frequent visits to the Lowry Center for observations, assessment, and modeling. Several other academic departments utilize Lowry Center to meet their specific education purposes.

Lowry Center for Early Childhood Education

(Child Development Lab)

Many undergraduate students serve in classroom assistant roles throughout their time at Oakland University.

Through the Child Care Access Means Parents in School (CCAMPIS) federal grant funding, the Lowry Center also strives to serve and support Oakland University student parents by providing a high quality program for their young children as they work to achieve educational goals.

Since 2005 the Lowry Center has been one of 57 competitive grantees to receive funding for the Michigan School Readiness Program (MSRP) from the Michigan Department of Education. This program has allowed Lowry to offer free preschool to eight children with two or more risk factors for four years and will continue into fiscal year 2010. This program enhances diversity and extends services to the community.

Key Performance Indicators

Percentage of children enrolled as of February 2009

	Toddler		Young Preschool	
Monday	67%		70%	
Tuesday	69%		94%	
Wednesday	65%		58%	
Thursday	63%		94%	
Friday	60%		73%	
	Preschool-AM	Preschool/Pre-K -PM	Preschool-Full	
Monday	95%	55%	94%	
Tuesday	80%	0%	100%	
Wednesday	95%	65%	100%	
Thursday	80%	0%	100%	
Friday	90%	40%	72%	
	Pre-K-AM		Pre-K-Full	
Monday	73%		45%	
Tuesday	41%		55%	
Wednesday	77%		68%	
Thursday	41%		59%	
Friday	77%		45%	
Total overall enrollment percentage =			67%	

Lowry Center for Early Childhood Education
(Child Development Lab)

	Winter 2006 Participants	Winter 2007 Participants	Winter 2008 Participants	Winter 2009 Participants
Community	156	135	109	117
Students	38	44	38	21
Faculty and Staff	25	27	27	25

Age Group	2006-2007	2007-2008	2008-2009	2009-2010
Toddlers & Young Preschool	\$52 Full day \$29 Half day	\$55 Full day \$31 Half day	\$55 Full day \$45.00 Half Day w/lunch & rest \$26.00 Half Day Afternoon 2 to 4pm \$31 Half day morning 9am to 12pm \$38.00 Half Day afternoon 12pm to 4pm	\$55 Full day \$45.00 Half Day w/lunch & rest \$26.00 Half Day Afternoon 2 to 4pm \$31 Half day morning 9am to 12pm \$38.00 Half Day afternoon 12pm to 4pm
Preschool	\$44 Full day \$24 Half day	\$46 Full day \$26 Half day	\$46 Full day \$26 Half day	\$46 Full day \$26 Half day
Pre-K	\$44 Full day \$24 Half day	\$46 Full day \$26 Half day	\$46 Full day \$26 Half day	\$46 Full day \$26 Half day
Before & After-Care	\$5.00 per ½ hour Community \$3.00 per ½ hour OU	\$5.00 per ½ hour Community \$3.00 per ½ hour OU	\$5.00 per ½ hour Community \$3.00 per ½ hour OU	\$5.00 per ½ hour Community \$3.00 per ½ hour OU

1. Registration/Deposit fees for community members will be \$200 per year; \$150 will be deducted from the final payment (\$50.00 non-refundable).
2. Registration fees for OU affiliates will be \$75 per semester; \$25 will be deducted from the final payment per semester (\$25.00 non-refundable per semester).
3. Schedule Change Fees of \$25.00 per occurrence will be applied to families with frequent schedule changes.

Lowry Center for Early Childhood Education

(Child Development Lab)

Budget Assumptions

Revenue –

Operating revenue

- Based on 67% enrollment, which is the current enrollment at Lowry as of February 2009.
- Tuition being kept the same as 08-09 due to the economy and comparing our current rates to other comparable rates for similar preschools in the Rochester area. Families will be offered a 5% discount on the oldest sibling when enrolling two or more children. This discount is a common practice among preschools.

Gifts & Grants

- \$54,400 for Great Starts Readiness Program (8 preschool Monday through Thursday 9am to 4pm slots) for award period 10/1/2009 to 06/30/2010 from the Michigan Department of Education. FY10 will be the second of a three year continuation for this grant.
- \$54,121 for CCAMPIS grant for award period 10/1/09 – 9/30/10. This is the last year in a four year cycle
- \$2,250 in projected gifts & investment income from endowments.

Expenditures -

Repairs & Maintenance

- Cleaning services contract based on current trend with 2% increase to reflect inflation.

Utilities

- Based on current trend.

Transfers –

General Fund Budget Support

- Based on the estimated number of practicum students registered for EC 546.

Lowry Center for Early Childhood Education
(Child Development Lab)

Net –

Lowry is projecting a deficit of \$9,539 for FY10. This deficit will be covered by the Lowry fund balance. The deficit is being projected due to the current economic recession in Metro Detroit and the reported predictions that the economy will not rebound within the next fiscal year. Families that have withdrawn from Lowry in the past eight months have done so due to loss of job; reduction of salary; and relocation out of the Metro Detroit area. A survey done of area preschools shows a decline in overall preschool enrollment in the Rochester area.

Oakland University
Lowry Center for Early Childhood Education
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 732,572	\$ 726,792	\$ 734,100
Retail Sales	-	-	-
Student Tuition Allocation	-	-	-
Gifts and Grants	112,521	113,616	110,771
Investment Income	-	-	-
Total Revenue	<u>\$ 845,093</u>	<u>\$ 840,408</u>	<u>\$ 844,871</u>
EXPENDITURES:			
Compensation	\$ 812,815	\$ 809,950	\$ 810,065
Supplies and Services	37,455	38,954	37,340
Repairs and Maintenance	23,000	23,227	24,000
Cost of Retail Sales	-	-	-
Equipment	-	-	-
Insurance	-	-	-
Utilities	2,775	2,460	2,505
University Overhead	-	-	-
Total Expenditures	<u>\$ 876,045</u>	<u>\$ 874,591</u>	<u>\$ 873,910</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ (26,000)	\$ (19,380)	\$ (19,500)
Debt Service	-	-	-
Other Transfers	-	-	-
Total Transfers	<u>\$ (26,000)</u>	<u>\$ (19,380)</u>	<u>\$ (19,500)</u>
Net Revenue Before Major Capital Expenditures	<u>\$ (4,952)</u>	<u>\$ (14,803)</u>	<u>\$ (9,539)</u>
Major Capital Expenditures	\$ 10,000	\$ -	\$ -
Net Revenue	<u>\$ (14,952)</u>	<u>\$ (14,803)</u>	<u>\$ (9,539)</u>
FUND BALANCES JULY 1	<u>\$ 226,797</u>	<u>\$ 226,797</u>	<u>\$ 211,994</u>
FUND BALANCES JUNE 30	<u>\$ 211,845</u>	<u>\$ 211,994</u>	<u>\$ 202,455</u>

Meadow Brook Music Festival

Description of Program

Oakland University's ten-year agreement with Palace Sports and Entertainment (PSE) to operate and manage the Meadow Brook Music Festival (Festival) ended following the 2006 season.

In November 2006, PSE exercised its option to extend the agreement for five-years, through the 2011 season. The extension provides for an annual guaranteed payment of \$135,000, plus 6% of gross box office revenues over \$3.5 million.

The Festival's 2008 schedule included two weekend visits by the Detroit Symphony Orchestra, for a total of five performances. Besides classical offerings, the Festival's events included rock, jazz, country, comedy, adult contemporary and family entertainment.

Key Performance Indicators

	<u>2006 Season</u>	<u>2007 Season</u>	<u>2008 Season</u>
Attendance	129,280	104,380	88,335
Gross Revenue	\$2,113,912	\$1,653,523	\$1,823,204
Number of Events	43	35	34

Budget Assumptions

The FY2010 budgeted revenue is consistent with the extended agreement and historical investment income. The budgeted expenses include insurance, supplies and services, and compensation.

Oakland University
Meadow Brook Music Festival
Proposed Budget - All Funds
Fiscal Year 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 135,000	\$ 135,000	\$ 135,000
Retail Sales	-	-	-
Student Tuition/Fees Allocation	-	-	-
Gifts and Grants	-	-	-
Investment Income	9,500	6,000	6,000
Total Revenue	<u>\$ 144,500</u>	<u>\$ 141,000</u>	<u>\$ 141,000</u>
EXPENDITURES:			
Compensation	\$ 15,500	\$ 7,400	\$ 7,300
Supplies and Services	2,500	2,500	2,500
Repairs and Maintenance	-	-	-
Cost of Retail Sales	-	-	-
Equipment	-	-	-
Insurance	5,200	4,021	4,490
Utilities	-	-	-
University Overhead	-	-	-
Total Expenditures	<u>\$ 23,200</u>	<u>\$ 13,921</u>	<u>\$ 14,290</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ -	\$ -	\$ -
Debt Service	-	-	-
Other Transfers	-	-	-
Total Transfers	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 121,300</u>	<u>\$ 127,079</u>	<u>\$ 126,710</u>
Major Capital Expenditures	\$ -	\$ -	\$ -
Net Revenue	<u>\$ 121,300</u>	<u>\$ 127,079</u>	<u>\$ 126,710</u>
FUND BALANCES JULY 1	<u>\$ 378,484</u>	<u>\$ 378,484</u>	<u>\$ 505,563</u>
FUND BALANCES JUNE 30	<u>\$ 499,784</u>	<u>\$ 505,563</u>	<u>\$ 632,273</u>

Oakland Center

Description of Program

The Oakland Center serves as a community center for students, faculty, staff and university guests. It offers a wide-range of services and amenities such as: campus-wide food service, 24-hour computer lab access, university bookstore, credit union, meeting and conference room facilities, departmental and student organization offices. The Oakland Center continues to experience strong and growing student utilization and to attract a diversity of campus and community programs.

Key Performance Indicators

	Projected*
	<u>FY 2009</u>
Number of meeting room reservations	5,004
Number of meeting attendees	311,047

*Comparison data not available due to new scheduling system tracking variations.

- 14,509 pedestrian entries were recorded on the first day of Fall Semester.
- 228,950 entries during September 2008 with a total of 1,021,953 entries from July 2008 through February 12, 2009.
- 274 Banquet Room events were held with 58,902 attendees.
- Completed food court enhancements including the introduction of Zoup a popular regional brand concept. Expanded lab technology equipment, updated lounge furniture and the Center for Student Activities complex to better serve the campus community and growing student organizations.

Explanation of Major Changes

- FY 2009 operating revenue increased due to better than projected bookstore and conference revenue.
- Compensation expenses were less than budgeted due to position vacancies.
- A 25.3 percent savings in utility expenses was realized in FY 2009. Savings can be attributed to Chevron energy project improvements.

Budget Assumptions

1. Student Tuition allocation increases 1 percent.
2. Utilities are projected to increase 9.5 percent over the FY 2009 estimated actual.
3. Total transfer activity \$239,271 includes:
 - a. \$178,423 general fund support (transfer out),
 - b. \$89,400 food service amortization (transfer out),
 - c. \$28,552 technology support (transfer in).
4. Using net revenue and previously accumulated fund balance to fund capital improvements.

Oakland University
Oakland Center
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 1,373,178	\$ 1,455,933	\$ 1,445,760
Retail Sales	-	-	-
Student Tuition Allocation	1,001,943	1,001,943	1,011,962
Gifts and Grants	300	734	800
Investment Income	26,000	12,000	12,000
Total Revenue	<u>\$ 2,401,421</u>	<u>\$ 2,470,610</u>	<u>\$ 2,470,522</u>
EXPENDITURES:			
Compensation	\$ 995,622	\$ 966,113	\$ 1,010,422
Supplies and Services	211,100	265,030	272,980
Repairs and Maintenance	187,250	248,370	260,820
Cost of Retail Sales	-	-	-
Equipment	65,000	65,000	65,832
Insurance	19,300	21,573	23,612
Utilities	568,500	424,617	464,800
University Overhead	33,167	33,167	1,695
Total Expenditures	<u>\$ 2,079,939</u>	<u>\$ 2,023,870</u>	<u>\$ 2,100,161</u>
TRANSFERS OUT (IN):			
General Fund Budget Support	\$ -	\$ -	\$ -
Debt Service	80,866	80,866	80,866
Other Transfers	239,271	255,681	239,271
Total Transfers	<u>\$ 320,137</u>	<u>\$ 336,547</u>	<u>\$ 320,137</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 1,345</u>	<u>\$ 110,193</u>	<u>\$ 50,224</u>
Major Capital Expenditures	\$ -	\$ -	\$ 125,000
Net Revenue	<u>\$ 1,345</u>	<u>\$ 110,193</u>	<u>\$ (74,776)</u>
FUND BALANCES JULY 1	<u>\$ 823,416</u>	<u>\$ 823,416</u>	<u>\$ 933,609</u>
FUND BALANCES JUNE 30	<u>\$ 824,761</u>	<u>\$ 933,609</u>	<u>\$ 858,833</u>

Oakland University
Oakland Center
Proposed Major Capital Expenditures
FY 2010

Item Description	Estimated Cost
Replace southeast entrance doors and adjoining windows with insulating glass and correct entrance safety issues.	125,000
FY 2010 Total	<u><u>\$ 125,000</u></u>

Department of University Housing

Description of Program

The Department of University Housing has administrative oversight for on-campus housing operations including budget; facility operations; maintenance; programming; support services and all personnel. The department also has property management responsibilities for the Meadow Brook Subdivision.

This past year the following housing projects were completed:

- Refurnishing Hamlin, Vandenberg, Hill, Van Wagoner and Fitzgerald Lounges
- Security cameras for Hamlin, Vandenberg, Hill, Van Wagoner and Fitzgerald
- Hamlin Hall elevator modernization (May 2009)

Projects scheduled for FY 2010 include:

- Vandenberg Window Replacement
- Elevator Modernization (year 3 of 4-year program)
- University Student Apartment Furniture Replacement

Key Performance Indicators

	<u>FY 2007</u>	<u>FY 2008</u>	<u>FY 2009</u>
Opening Occupancy	1,674	1,698	1,817
Renovation and Refurbishing Projects	\$560,797	\$1,022,522	\$890,593 (est.)
All Funds Balance	\$733,104	\$766,599	\$842,190 (est.)

FY 2009 Explanation of Major Changes

An increase in total revenue over the Board approved FY 2009 budget is due to higher than budgeted occupancy.

The increase in Supplies and Services expenses is due to additional food service charges related to higher occupancy.

The increase in Repairs and Maintenance expenses is due to refurbishments to existing halls and replacement of an air compressor.

The increase in Equipment expenses is due to dining hall dishwasher replacement and wireless upgrades.

The increase in Major Capital expenditures is due to bathroom upgrades in Hamlin Hall.

FY10 Budget Assumptions

- 1). The budget reflects a three-year average occupancy of 1,730 for FY 2010.

Department of University Housing

FY10 Budget Assumptions (continued)

- 2). The budget reflects a 3.5 percent double room rate increase in room and board for the five residence halls. The proposed room rates take into account occupancy and comparables. The recommended rates are as follows:

Year	FY 2008	FY 2009	FY 2010
Academic Year Rate (double room)	\$6,670	\$7,100	\$7,350
Academic Year Rate (single room)	\$7,505	\$7,990	\$7,990
Summer Semester – Base Rate (double room)	\$2,995	\$3,190	\$2,300
Summer Semester – Base Rate (single room)	\$3,195	\$3,490	\$2,500
Percentage Increase (Acad. Yr – double)	4.5%	6.5%	3.5%

- 3). The budget reflects a 3.0 percent Academic Year rate increase for student apartments. The recommended rates are as follows:

Year	FY 2008	FY 2009	FY 2010
Academic Year Rate (3 and 4 Bedrooms)	\$5,385	\$5,655	\$5,825
Academic Year Rate (2 Bedrooms)	\$5,660	\$5,945	\$6,125
Summer Semester Rate (3 and 4 Bedrooms)	\$2,575	\$2,765	\$2,765
Summer Semester Rate (2 Bedrooms)	\$2,625	\$3,070	\$3,070
Percentage Increase (Acad. Yr– 3&4 BR)	4.5%	5.0%	3.0%

- 4). The budget reflects a 2.2 percent increase for Matthews Court family housing. The recommended rate is as follows:

Year	FY 2008	FY 2009	FY 2010
Matthews Court - monthly rate	\$685	\$685	\$700
Percentage Increase	0.0%	0.0%	2.2%

- 5). The budget reflects an increase in Debt Service due to reissue of 2008 re-funding bond.
- 6). The budget reflects an increase in Major Capital Expenditures due to the window replacements in Vandenberg Hall.

Oakland University
Department of University Housing
Proposed Budget - All Funds
FY 2010

	FY 09 BUDGET	FY 09 ESTIMATED ACTUAL	FY 10 BUDGET
REVENUE:			
Operating Revenue	\$ 10,798,610	\$ 12,053,684	\$ 12,478,069
Retail Sales	-	-	-
Student Tuition Allocation	-	-	-
Gifts and Grants	-	-	-
Investment Income	15,000	15,000	7,500
Total Revenue	<u>\$ 10,813,610</u>	<u>\$ 12,068,684</u>	<u>\$ 12,485,569</u>
EXPENDITURES:			
Compensation	\$ 2,633,049	\$ 2,633,049	\$ 2,683,049
Supplies and Services	3,336,543	3,481,543	3,571,016
Repairs and Maintenance	935,500	1,265,703	1,060,000
Cost of Retail Sales	-	-	-
Equipment	115,000	404,000	206,000
Insurance	139,050	139,050	135,000
Utilities	1,277,864	1,386,416	1,463,000
University Overhead	324,146	324,146	315,421
Total Expenditures	<u>\$ 8,761,152</u>	<u>\$ 9,633,907</u>	<u>\$ 9,433,486</u>
TRANSFERS OUT (IN):			
General Fund Budget Support			
Debt Service	\$ 1,408,893	\$ 1,408,893	\$ 1,493,500
Other Transfers	59,700	59,700	44,700
Total Transfers	<u>\$ 1,468,593</u>	<u>\$ 1,468,593</u>	<u>\$ 1,538,200</u>
Net Revenue Before Major Capital Expenditures	<u>\$ 583,865</u>	<u>\$ 966,184</u>	<u>\$ 1,513,883</u>
Major Capital Expenditures	\$ 550,000	\$ 890,593	\$ 1,432,300
Net Revenue	<u>\$ 33,865</u>	<u>\$ 75,591</u>	<u>\$ 81,583</u>
FUND BALANCES JULY 1	<u>\$ 766,599</u>	<u>\$ 766,599</u>	<u>\$ 842,190</u>
FUND BALANCES JUNE 30	<u>\$ 800,464</u>	<u>\$ 842,190</u>	<u>\$ 923,773</u>

Oakland University
Department of University Housing
Proposed Major Capital Expenditures
FY 2010

Item Description	Estimated Cost
Vandenberg Window Replacement	\$ 1,007,300
Elevator Modernization (year 3 of 4 year program)	225,000
University Student Apartment Furniture Replacement	200,000

FY 2010 Total

\$ 1,432,300