

**Exhibit I**  
**Oakland University**  
**Fiscal Year 2004**  
**Proposed General Fund Budget**

Category	FY 2003 Budget	FY 2004 Projected Budget	Amount Change	% Change
State Appropriation - Base	52,384,700	47,146,100	(5,238,600)	-10.00%
Student Tuition	66,597,819	75,099,083	8,501,264	12.77%
Student Fees	5,511,178	5,693,538	182,360	3.31%
Financial Aid Offset	(6,544,660)	(7,139,062)	(594,402)	9.08% (1)
<b>Net Tuition &amp; Fees Revenue</b>	<b>65,564,337</b>	<b>73,653,559</b>	<b>8,089,222</b>	<b>12.34%</b>
Indirect Cost Recovery	1,500,000	1,200,000	(300,000)	-20.00%
Miscellaneous Income	1,625,000	1,710,000	85,000	5.23%
Encumbrances	1,731,405	0	(1,731,405)	-100.00% (2)
Total Funding Sources:	122,805,442	123,709,659	904,217	0.74%
Less: Budgeted Expenditures	122,788,736	123,706,224	917,488	0.75%
Revenues Over (Under) Expenditures	16,706	3,435	(13,271)	
<b>FYES Enrollment</b>	13,300	13,305	5	0.04%
Per FYES Comparisons:				
Base Appropriation	3,939	3,543	(396)	-10.05%
Tuition and Fees	5,422	6,072	650	12.00%
Total Budgeted Expenditures	9,102	9,298	196	2.15%

Notes:

1) The university has adopted financial statement presentation changes as recommended by GASB 34 and 35 and NACUBO principles for financial statement presentation. As a result, institutional financial aid is shown as an offset to revenues.

2) The amounts for Budgeted Expenditures for FY 2004 do not include any encumbrances and carryforwards. Encumbrances and carryforwards as of June 30, 2003 will be added to the budgeted expenditure base for the following fiscal year as a one time allocation.

**Exhibit II**  
**Oakland University**  
**General Fund Budgeted Expenditures**  
**Fiscal Year 2003 - 2004**

	<b>FY 2003 Adjusted Total Budget</b>	<b>Eliminate FY 2003 One-Time</b>	<b>FY 2003 Adjusted Base Budget</b>	<b>FY 2004 Budget Changes</b>	<b>FY 2004 Budget</b>
College of Arts & Sciences	25,188,505	(24,848)	25,163,657	(1,148,892)	24,014,765
School of Business Administration	8,514,917	0	8,514,917	(513,138)	8,001,779
School of Education and Human Services	7,677,685	0	7,677,685	(207,637)	7,470,048
School of Engineering and Computer Science	6,731,182	(16,085)	6,715,097	(342,625)	6,372,472
School of Health Sciences	2,593,353	(29,009)	2,564,344	(116,962)	2,447,382
School of Nursing	2,650,876	(19,270)	2,631,606	(42,518)	2,589,088
Kresge Library	4,150,343	0	4,150,343	(210,353)	3,939,990
Instructional and Information Technology	5,296,625	(118,334)	5,178,291	(205,257)	4,973,034
Academic Affairs - Other	21,028,335	(209,612)	20,818,723	1,041,725	21,860,448
Finance & Administration	16,708,269	(433,889)	16,274,380	(774,000)	15,500,380
Student Affairs	5,302,289	(32,730)	5,269,559	(261,133)	5,008,426
University Relations	1,737,929	(14,758)	1,723,171	(86,000)	1,637,171
President	5,665,709	(282,870)	5,382,839	(269,000)	5,113,839
General	9,542,719	(550,000)	8,992,719	5,784,683	14,777,402
<b>Total</b>	<b>122,788,736</b>	<b>(1,731,405)</b>	<b>121,057,331</b>	<b>2,648,893</b>	<b>123,706,224</b>

## College of Arts & Sciences

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	13,177,123	0	(719,503)	12,457,620
Part-Time Faculty	2,478,314	0	0	2,478,314
All Other Staff	2,438,545	0	(85,764)	2,352,781
Operating Budget	1,198,212	(24,848)	(43,315)	1,130,049
Fringe Benefits	5,896,311	0	(300,310)	5,596,001
<b>Total</b>	<b>25,188,505</b>	<b>(24,848)</b>	<b>(1,148,892)</b>	<b>24,014,765</b>

### Explanation of Major Changes:

1,031,303 Full time faculty position reallocation - In  
 (43,315) Budget Reduction - Supplies and Services  
 (85,764) Budget Reduction - Non-Faculty Salaries  
 (294,991) Budget Reduction - Fringe Benefits  
 (705,030) Budget Reduction - Faculty Salaries  
 (1,051,095) Full time faculty position reallocation - Out  
(1,148,892) Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	82,883	82,247	86,892	91,537	97,858	101,246	101,808			
Fall Credit Hours % Change	3.71%	-.077%	5.65%	5.35%	6.91%	3.46%	.56%	22.83%		
Research Grants (\$)	1,455,200	1,410,200	2,408,000	1,811,100	2,307,700	1,603,900				
Publications / Presentations - Faculty			802	851	1,105	1,187				
Ratio FTE Std/FTE Fac (Teaching)	20.1	19.4	19.6	19.6	20.2	19.7			16.15	14.7

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
College of Arts & Sciences Total	0	18,633,822	18,965,891	1,167,942	313,197	39,080,852	52.3%

## School of Business Administration

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	4,800,852	0	(372,097)	4,428,755
Part-Time Faculty	224,420	0	0	224,420
All Other Staff	948,980	0	0	948,980
Operating Budget	418,852	0	(4,295)	414,557
Fringe Benefits	2,121,813	0	(136,746)	1,985,067
<b>Total</b>	<b>8,514,917</b>	<b>0</b>	<b>(513,138)</b>	<b>8,001,779</b>

### Explanation of Major Changes:

829,763 Full time faculty position reallocation - In  
 (2,147) Budget Reduction - Supplies and Services  
 (2,148) Budget Reduction - Travel  
 (104,742) Budget Reduction - Fringe Benefits  
 (285,013) Budget Reductions - Faculty Salaries  
 (948,851) Full time faculty position reallocation - Out  
(513,138) Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	16,115	15,803	16,724	18,112	19,197	19,811	20,004			
Fall Credit Hours % Change	8.18%	-1.94%	5.83%	8.30%	6.00%	3.20%	.97%	24.13%		
Research Grants (\$)	0	162,870	0	0	74,600	46,000				
Publications / Presentations - Faculty			75	117	121	135				
Ratio FTE Std/FTE Fac (Teaching)	21.8	20.4	21.6	22.2	22.5	23.3			18.7	18.6

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
School of Business Administration Total	0	1,473,486	5,802,265	2,540,946	0	9,816,697	13.1%

## School of Education and Human Services

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	3,371,200	0	(43,140)	3,328,060
Part-Time Faculty	525,526	0	(46,325)	479,201
All Other Staff	1,322,614	0	(58,636)	1,263,978
Operating Budget	708,738	0	(30,245)	678,493
Fringe Benefits	1,749,607	0	(29,291)	1,720,316
<b>Total</b>	<b>7,677,685</b>	<b>0</b>	<b>(207,637)</b>	<b>7,470,048</b>

### Explanation of Major Changes:

273,500	Full time faculty position reallocation - In
105,929	Charter Schools base budget recognition of overhead assessment
(6,000)	Budget Reduction - Equipment
(9,266)	Budget Reduction - Travel
(46,325)	Budget Reduction - Part-Time Faculty Salaries
(58,636)	Budget Reduction - Non-Faculty Salaries
(69,728)	Budget Reduction - Fringe Benefits
(120,908)	Budget Reduction - Supplies and Services
(123,031)	Full time faculty position reallocation - Out
(153,172)	Budget Reduction - Faculty Salaries
(207,637)	Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	19,318	21,226	22,118	23,282	24,118	23,415	25,249			
Fall Credit Hours % Change	8.34%	9.88%	4.20%	5.26%	3.59%	-2.91%	7.83%	30.70%		
Research Grants (\$)	303,500	284,300	106,100	605,600	1,002,300	593,100				
Publications / Presentations - Faculty			218	241	273	289				
Ratio FTE Std/FTE Fac (Teaching)	18.9	17.8	18.0	18.1	17.9	18.2			14.4	14.8

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
School of Education and Human Services Total	0	314,916	6,743,030	7,240,935	1,001,976	15,300,857	20.4%

## School of Engineering and Computer Science

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	3,494,056	0	(232,031)	3,262,025
Part-Time Faculty	192,932	0	(13,256)	179,676
All Other Staff	996,151	0	0	996,151
Operating Budget	427,758	(16,085)	(25,591)	386,082
Fringe Benefits	1,620,285	0	(71,747)	1,548,538
<b>Total</b>	<b>6,731,182</b>	<b>(16,085)</b>	<b>(342,625)</b>	<b>6,372,472</b>

### Explanation of Major Changes:

441,703 Full time faculty position reallocation - In  
 (8,000) Budget Reduction - Travel  
 (13,256) Budget Reduction - Part-Time Faculty Salaries  
 (17,591) Budget Reduction - Supplies and Services  
 (68,429) Budget Reduction - Fringe Benefits  
 (223,000) Budget Reduction - Faculty Salaries  
 (454,052) Full time faculty position reallocation - Out  
(342,625) Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	9,245	9,480	9,972	11,096	11,332	11,508	12,073			
Fall Credit Hours % Change	-2.13%	2.54%	5.19%	11.27%	2.13%	1.55%	4.91%	30.59%		
Research Grants (\$)	2,121,660	1,901,020	1,616,620	4,270,530	2,696,400	3,425,700				
Publications / Presentations - Faculty			204	232	180	236				
Ratio FTE Std/FTE Fac (Teaching)	17.3	19.0	16.2	19.0	19.6	17.9			12.7	13.5

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
School of Engineering and Computer Science Total	0	857,845	2,691,193	2,090,190	413,018	6,052,246	8.1%

## School of Health Sciences

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	1,139,314	0	(85,850)	1,053,464
Part-Time Faculty	144,023	0	0	144,023
All Other Staff	465,910	0	0	465,910
Operating Budget	248,678	(29,009)	0	219,669
Fringe Benefits	595,428	0	(31,112)	564,316
<b>Total</b>	<b>2,593,353</b>	<b>(29,009)</b>	<b>(116,962)</b>	<b>2,447,382</b>

### Explanation of Major Changes:

121,076 Full time faculty position reallocation - In  
 (31,112) Budget Reduction - Fringe Benefits  
 (85,850) Budget Reduction - Faculty Salaries  
 (121,076) Full time faculty position reallocation - Out  
(116,962) Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	4,209	4,216	4,400	4,599	4,961	5,347	5,501			
Fall Credit Hours % Change	-3.60%	0.17%	4.36%	4.52%	7.87%	7.78%	2.88%	30.70%		
Research Grants (\$)	19,100	19,700	20,300	21,000	0	0				
Publications / Presentations - Faculty			41	62	17	52				
Ratio FTE Std/FTE Fac (Teaching)	18.2	15.5	16.9	16.0	18.1	18.8			10.8	NA

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
School of Health Sciences Total	0	540,628	1,211,151	1,028,901	0	2,780,680	3.7%

## School of Nursing

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	1,076,006	0	(31,091)	1,044,915
Part-Time Faculty	210,549	0	0	210,549
All Other Staff	551,265	0	0	551,265
Operating Budget	192,757	(19,270)	0	173,487
Fringe Benefits	620,299	0	(11,427)	608,872
<b>Total</b>	<b>2,650,876</b>	<b>(19,270)</b>	<b>(42,518)</b>	<b>2,589,088</b>

### Explanation of Major Changes:

283,410 Full time faculty position reallocation - In  
 (32,646) Budget Reduction - Fringe Benefits  
 (88,830) Budget Reduction - Faculty Salaries  
 (204,452) Full time faculty position reallocation - Out  
(42,518) Total Budget Changes

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change	1997 Nat'l Ratio Comp	1997 Nat'l Ratio Doc II
Fall Credit Hours	4,521	4,564	4,766	3,607	4,210	4,359	4,318			
Fall Credit Hours % Change	-9.24%	0.95%	4.43%	-24.32%	16.72%	3.54%	-.94%	-4.49%		
Research Grants (\$)	98,600	125,700	82,800	66,600	419,400	39,600				
Publications / Presentations - Faculty			24	17	40	37				
Ratio FTE Std/FTE Fac (Teaching)	15.7	14.2	12.1	10.9	12.6	14.3			8.4	9.5

### Estimated Budgeted Tuition Revenue:

	Competency	Lower UnderGrad	Upper UnderGrad	Graduate I	Graduate II	Total	% of Total
School of Nursing Total	0	136,821	1,161,944	507,987	0	1,806,752	2.4%



## Kresge Library

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	669,613	0	(30,200)	639,413
Part-Time Faculty	81,086	0	(19,000)	62,086
All Other Staff	1,131,059	0	(30,657)	1,100,402
Operating Budget	1,627,123	0	(109,683)	1,517,440
Fringe Benefits	641,462	0	(20,813)	620,649
<b>Total</b>	<b>4,150,343</b>	<b>0</b>	<b>(210,353)</b>	<b>3,939,990</b>

### Explanation of Major Changes:

- (9,714) Budget Reduction - Fringe Benefits
  - (19,000) Budget Reduction - Part-Time Faculty Salaries
  - (30,657) Budget Reduction - Non-Faculty Salaries
  - (41,096) Budget Reduction - Supplies and Services
  - (41,299) Full time faculty position reallocation - Out
  - (68,587) Budget Reduction - Library Books
- 
- (210,353) Total Budget Changes

## Instructional and Information Technology

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	2,844,787	0	0	2,844,787
Operating Budget	1,402,004	(118,334)	(205,257)	1,078,413
Fringe Benefits	1,049,834	0	0	1,049,834
<b>Total</b>	<b>5,296,625</b>	<b>(118,334)</b>	<b>(205,257)</b>	<b>4,973,034</b>

### Explanation of Major Changes:

(9,423) Budget Reduction - Telephone

(195,834) Budget Reduction - Supplies and Services

(205,257) Total Budget Changes

## Academic Affairs - Other

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	2,390,875	0	(26,983)	2,363,892
Part-Time Faculty	3,457,519	0	0	3,457,519
All Other Staff	6,038,925	0	(92,842)	5,946,083
Operating Budget	5,976,936	(209,612)	1,203,084	6,970,408
Fringe Benefits	3,164,080	0	(41,534)	3,122,546
<b>Total</b>	<b>21,028,335</b>	<b>(209,612)</b>	<b>1,041,725</b>	<b>21,860,448</b>

### Explanation of Major Changes:

877,000	CE and Incentive program increases to reflect growth
309,014	Fund tuition cost for special programs
238,900	Academic Affairs Profit Sharing Budget
148,500	Increase course fee allocation to Academic Affairs per agreement
10,000	Faculty Travel
7,000	Faculty Research
(8,160)	Budget Reduction - Travel
(31,618)	Budget Reduction - Fringe Benefits
(36,899)	Full time faculty position reallocation - Out
(70,920)	Budget Reduction - Equipment
(92,842)	Budget Reduction - Non-Faculty Salaries
(105,000)	Indirect Cost Recovery
(203,250)	Budget Reduction - Supplies and Services
<u>1,041,725</u>	<u>Total Budget Changes</u>

### Key Performance Measures:

	Fall 1997	Fall 1998	Fall 1999	Fall 2000	Fall 2001	Fall 2002	Projectec Fall 2003	6 Yr Change
Fall Credit Hours	256	336	420	512	0	0		
Fall Credit Hours % Change	1.59%	31.25%	25.00%	21.90%	-100.00%	0.00%	0.00%	-100.00%
Research Grants (\$)	2,220,870	2,604,090	1,862,770	1,515,770	1,875,200	1,867,500		

## Finance & Administration

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	9,465,891	0	(236,727)	9,229,164
Operating Budget	3,496,976	(433,889)	(440,671)	2,622,416
Fringe Benefits	3,745,402	0	(96,602)	3,648,800
<b>Total</b>	16,708,269	(433,889)	(774,000)	15,500,380

### Explanation of Major Changes:

40,000	Bank Card Service Fee increase due to tuition revenue increase
(350)	Budget Reduction - Telephone
(10,726)	Budget Reduction - Travel
(96,602)	Budget Reduction - Fringe Benefits
(236,727)	Budget Reduction - Non-Faculty Salaries
(469,595)	Budget Reduction - Supplies and Services
(774,000)	Total Budget Changes

### Key Performance Measures:

	FY 1997	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003
Total Staff Headcount	1,269	1,327	1,364	1,380	1,505	1,479	1,292
Total Building Square Feet	2.07M	2.10M	2.28M	2.30M	2.39M	2.88M	2.88M
Campus Crime Statistics							
Part I Crimes	141	93	84	126	105	103	
Part II Crimes	94	85	113	89	116	126	
Total Purchase Order Transactions	na	na	3,961	5,066	5,058	4,919	3,862 est.
Total Small Order Purchase Orders	na	na	2,125	2,525	4,375	2,825	2,025 est.
Total Procurement Card Transactions	na	na	na	4,476	6,178	7,636	9,324 est.
Total Checks Issued							
Payroll	36,085	29,269	34,282	32,034	32,018	34,090	34,126 est.
Accounts Payable	36,902	37,335	36,467	38,894	37,502	36,385	38,600 est.

## Student Affairs

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	2,840,742	0	(104,216)	2,736,526
Operating Budget	1,429,788	(32,730)	(119,589)	1,277,469
Fringe Benefits	1,031,759	0	(37,328)	994,431
<b>Total</b>	<b>5,302,289</b>	<b>(32,730)</b>	<b>(261,133)</b>	<b>5,008,426</b>

### Explanation of Major Changes:

1,867	King Chavez Parks
(1,500)	Budget Reduction - Telephone
(3,020)	Budget Reduction - Travel
(6,930)	Budget Reduction - Equipment
(37,805)	Budget Reduction - Fringe Benefits
(105,606)	Budget Reduction - Non-Faculty Salaries
(108,139)	Budget Reduction - Supplies and Services
<u>(261,133)</u>	<u>Total Budget Changes</u>

### Key Performance Measures:

	FY 1997	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002
OU Grads Employment Rate	97%	97%	95%	96%	95%	90%
Student Contacts with Employers			5,790	6,802	7,518	7,190
Career Res. Ctr. Student Use			796	1,783	1,947	2,250
Orientation Program Attended	3,052	3,027	2,916	3,250	3,593	3,770
Retention vs. Non Participants						
COM 101 - 1 Yr.	83-73	79-75	82-74	75-74	76-73	
COM 101 - 2 Yr.	66-60	67-63	66-62	65-62		
COM 101 - 3 Yr.	62-55	64-58	59-58			
Connections - 1 Yr.	75-74	78-75	76-75	75-74	74-72	
Connections - 2 Yr.	52-61	73-63	62-63	59-62		
Connections - 3 Yr.	49-56	66-59	58-58			
Average Grade in Tutored Crse.	2.35	2.30	2.38	2.47	2.95	2.69
ARC/OE Retention Rates						
Undecided Majors			73%	73%	70%	
OUTAS	91%	86%	86%	88%	86%	93%

## University Relations

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	1,096,404	0	(62,523)	1,033,881
Operating Budget	247,950	(14,758)	0	233,192
Fringe Benefits	393,575	0	(23,477)	370,098
<b>Total</b>	<b>1,737,929</b>	<b>(14,758)</b>	<b>(86,000)</b>	<b>1,637,171</b>

### Explanation of Major Changes:

(23,477) Budget Reduction - Fringe Benefits

(62,523) Budget Reduction - Non-Faculty Salaries

(86,000) Total Budget Changes

### Key Performance Measures:

	FY 1997	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003
Gift Assets Received	5,518,500	6,573,200	6,961,900	8,009,200	7,950,000	5,693,300	9,000,000 est.
% Change From Prior Year	4.34%	19.11%	5.91%	15.04%	-0.74%	-28.39%	58.08%
Number of Donors	6,587	6,100	6,092	6,558	6,000	5,687	6,540 est.
% Change From Prior Year	36.60%	-7.39%	-0.13%	7.65%	-8.51%	-5.22%	15.00%
Cost to Raise \$1 in Gifts	\$.025	\$.022	\$.022	\$.023	\$.024	\$.040	\$.030

## President

Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	3,280,037	0	(155,596)	3,124,441
Operating Budget	1,199,013	(282,870)	(42,995)	873,148
Fringe Benefits	1,186,659	0	(70,409)	1,116,250
<b>Total</b>	<b>5,665,709</b>	<b>(282,870)</b>	<b>(269,000)</b>	<b>5,113,839</b>

### Explanation of Major Changes:

(178) Budget Reduction - Telephone

(6,244) Budget Reduction - Travel

(36,573) Budget Reduction - Supplies and Services

(70,409) Budget Reduction - Fringe Benefits

(155,596) Budget Reduction - Non-Faculty Salaries

(269,000) Total Budget Changes

### Key Performance Measures:

	FY 1997	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003
Government Relations							
OU Increase in State Appropriation	5.0%	5.0%	3.0%	8.6%	9.2%	1.65%	-3.5%
Average Increase Higher Education	5.4%	4.4%	3.0%	5.4%	6.5%	1.5%	-3.5%
University Diversity and Compliance							
% Minority Faculty	20.8%	21.5%	21.6%	21.0%	21.8%	22.0%	22.8%
% Female Faculty	32.1%	32.1%	34.1%	35.7%	36.8%	40.0%	39.6%
% Minority Staff	18.6%	19.1%	20.2%	19.6%	20.9%	21.0%	21.2%
% Female Staff	63.8%	64.6%	65.6%	66.0%	65.7%	64.0%	65.0%

<b>General</b>
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Budget Line Items	FY 2003 Budget	Eliminate FY 2003 One-Time	FY 2004 Budget Changes	FY 2004 Budget
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	0	0	0	0
Operating Budget	9,542,719	(550,000)	5,784,683	14,777,402
Fringe Benefits	0	0	0	0
<b>Total</b>	<b>9,542,719</b>	<b>(550,000)</b>	<b>5,784,683</b>	<b>14,777,402</b>

<b>Explanation of Major Changes:</b>
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5,592,284	Increase Compensation Budget
250,000	Consolidate individual incentive arrangements into global incentive structure
79,261	Purchased Utilities - Net
(66,207)	Change in administrative overhead allocation
(70,655)	Net impact of refinancing the Viron capital lease together with new e-mail system financing
<b>5,784,683</b>	<b>Total Budget Changes</b>



## AA - Financial Aid

<b>Budget Line Items</b>	<b>FY 2003 Budget</b>	<b>Eliminate FY 2003 One-Time</b>	<b>FY 2004 Budget Changes</b>	<b>FY 2004 Budget</b>
Salaries:				
Full-Time Faculty	0	0	0	0
Part-Time Faculty	0	0	0	0
All Other Staff	0	0	0	0
Operating Budget	6,544,660	0	594,402	7,139,062
Fringe Benefits	0	0	0	0
Total	<u>6,544,660</u>	<u>0</u>	<u>594,402</u>	<u>7,139,062</u>

### **Explanation of Major Changes:**

594,402 Financial Aid increase due to change in tuition rate and enrollment growth

594,402 Total Budget Changes

**Exhibit III**  
**Oakland University**  
**Schedule of Tuition and Fee Rates**  
**Effective Fall Term 2003**

Tuition Rate Per Credit Hour or Fee Rate	Current Rate 2003	Proposed Rate 2004	Percent Change
Resident UG Lower	144.25	163.50	13.34%
Resident UG Upper	158.75	179.75	13.23%
Resident Grad	268.50	303.00	12.85%
Resident Doctoral	268.50	303.00	12.85%
Non Resident UG Lower	364.00	385.75	5.98%
Non Resident UG Upper	392.00	415.50	5.99%
Non Resident Grad	508.00	538.50	6.00%
Non Resident Doctoral	508.00	538.50	6.00%
Competency	34.00	34.00	0.00%
General Service Fee	145.00	145.00	0.00%
Student Activity Fee - Fall & Winter	21.00	21.00	0.00%
Student Activity Fee - Spring & Summer	10.50	10.50	0.00%
Course Fee	50.00	52.00	4.00%
MPT Course Fee/Cr Hr	42.50	42.50	0.00%
Rec Center - Fall & Winter	77.00	77.00	0.00%
Rec Center - Spring & Summer	49.50	49.50	0.00%
Orientation Fee FTIAC	80.00	80.00	0.00%
Orientation Fee Transfer	55.00	55.00	0.00%
Applied Music	85.00	85.00	0.00%
Teacher Ed	35.00	35.00	0.00%

<b>Summary comparison of tuition and required fees (exclusive of special course fees)</b>			
A) Undergraduate Michigan resident student taking a full 15 credit hour load over two semesters (30 total credit hours):			
1) Lower Division:			
Tuition	4,327.50	4,905.00	13.34%
Required Fees	486.00	486.00	0.00%
Total	4,813.50	5,391.00	12.00%
2) Upper Division:			
Tuition	4,762.50	5,392.50	13.23%
Required Fees	486.00	486.00	0.00%
Total	5,248.50	5,878.50	12.00%
<b>Residential Undergraduate Average</b>			
	<b>5,031.00</b>	<b>5,634.75</b>	<b>12.00%</b>
B) Graduate Michigan resident student taking a full 12 credit hour load over two semesters (24 total credit hours):			
Tuition	6,444.00	7,272.00	12.85%
Required Fees	486.00	486.00	0.00%
Total	6,930.00	7,758.00	11.95%

## **Exhibit III**

### **Oakland University Footnotes Regarding Proposed Schedule of Tuition and Fee Rates Effective Fall Term 2003**

Tuition rates are per credit hour and do not vary between fall and winter semesters and spring and summer sessions. The General Service Fee is assessed each fall and winter term and each spring and summer session. The Recreation Center Fees and Student Activity Fees are assessed each term, however, the spring and summer sessions are assessed at a reduced rate from fall and winter.

Course Fees are assessed for all courses in business, engineering, computer science, mathematics, chemistry, physics, biology, nursing and health sciences. In addition, several individual courses in the School of Education and Human Services and the College of Arts and Sciences are subject to the course fee. The Course Fee is for a standard 4 credit hour course. Courses greater than or less than 4 credit hours will be assessed proportionately. The Course Fee for the masters and doctoral programs in physical therapy is greater by \$30 per credit hour. This differential is used to assist in funding the high cost of this academic program.

Competency rates per credit hour do not vary by level nor by residency status.

The Recreation Center Student Fee was assessed for the first time effective Fall 1998. It was assessed to all students except those that are registered as exclusively off-campus. These students will have the option to pay the fee but only those students exercising that option to pay will have access to the building. Students electing to waive the fee will have to pay the daily guest rate in order to use the facility.